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Realtors vote to prohibit discriminating on t

Posted by Marlow Harris under [Politics](#), [Real Estate](#)
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This year at the [National Association of Realtors Conference](#) in New Orleans, there will be a historic vote to add language about sexual orientation to Article 10 of the Realtor Code of Ethics. For the change to take effect, the vote must be approved by NAR's Delegate Body, which meets Nov. 8 at the REALTORS® Conference & Expo in New Orleans.

If the Delegate Body passes the change, Article 10 will read:

REALTORS® shall not deny equal professional service to any person for reasons of race, color, religion, sex, handicap, familial status, national origin, or sexual orientation.

REALTORS® shall not be parties to any plan or agreement to discriminate against a person or persons on the basis of race, color, religion, sex, handicap, familial status, national origin, or sexual orientation.

REALTORS® in their real estate employment practices shall not discriminate against any person or persons on the basis of race, color, religion, sex, handicap, familial status, national origin, or sexual orientation.

The board of directors' vote *puts NAR one step ahead of Congress*, which is considering a change to the Fair Housing Act. [The Fair and Inclusive Housing Rights Act of 2010](#) would prohibit discrimination on the basis of sexual orientation and gender identity. It would be the first change to the law since 1988, when handicap and familial status were added as protected classes.

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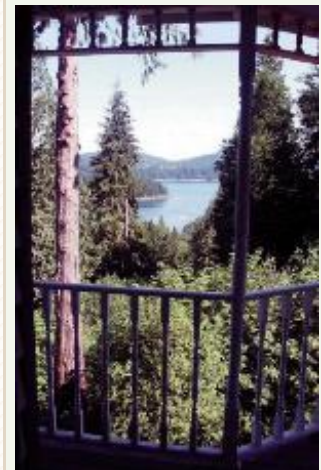
A h e m M r . W a n k e t c a m p a i g n

Posted by Marlow Harris under [Advertising](#), [Real Estate](#)
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Rub it**

It's all Real Estate Masturbation if your agent isn't doing the work necessary to help you buy or sell your home.

**So...
Wanket**



Rich Will Wanket

My real name

Birth Certificate available upon request

cell/text: 612.239.0051 | richwanket@edinarealty.com
richardwanket.edinarealty.com
226 Washington Ave. N.
MPLS, MN 55108

Edina Realty

Newspapers may be hard up for ad revenues. Not sure this story has a happy ending.

Via Boing Boing

“Update: Mr. Wanket's been fired from Edina Realty. Frowny face.”

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Wed 15
Sep
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T o l d y o u s o

Posted by Marlow Harris under **Politics**, **Real Estate**

[12] Comments



Real Estate Marketing



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Several months ago, I wrote about Michael Hellickson and his radio ad featuring the populist superstar of Fox News, Glenn Beck. The ad, which you can hear on the Hellickson website, enumerates the many ways Michael Hellickson was not like other agents. I had written about all of the fines leveled by the NWMLS, fines totaling over \$30,000.00, month after month, and the point of my story was that *Yes, indeed, he was NOT like other agents*, as most agents go through their entire career without being fined.

Several days after posting, I was contacted by a representative from the NWMLS asking me to remove the specific information about the Hellickson's fines. I was asked to remove this information as this was "private" information and the fines were "internal". The odd thing is, many of the fines were for amounts such as "\$5000, \$2500 stayed if no further infractions occurred", yet month after month, I saw more infractions and more stays. I thought at the time that he and his brokerage were somehow getting a free pass.

After the phone call from a NWMLS representative, I didn't want to lose my membership, so I complied and took off the actual listings of infractions and the actual amounts of the fines leveled towards Hellickson, while keeping the rest of the post intact.

Fast forward 6 months later, and news breaks of his rule-breaking and shenanigans and after a 17-month investigation by the Washington Department of Licensing, he's lost his license.

I first found out he lost his license when I received an irate phone call from a guy who identified himself as an ex-employee of Hellickson. He said he'd just lost his job, he'd read the complaints, they were all bogus, and Hellickson's name would be cleared and he just wanted me to know that "Hellickson Company is a family company". I expressed my disgust with Hellickson's business practices and his deceptive Glenn Beck radio ad and he said that Beck did the ad for Hellickson because they're both Mormon. The guy raved for about 15 minutes and seemed to be in complete denial about his ex-boss's alleged criminal conduct. But one point he did make, which I think is important, is that the Hellickson firm worked primarily with sellers in distress. Many of these people were desperate and in real trouble and were losing their home. They were looking for a scapegoat and blaming their real estate broker might have been very easy for them to do. So



Name:
Seattle Dream
Homes
Status:
No Recent Updates
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R e c e n t

David Losh: We need a copy of the birth certificate for publication.

Alex Mustang: Wow that was a critical statement, how did he dare to call Obama a rascist, even if he were one, Beck should have not told so. Alex Mustang...

munazanjum: Its quite pathetic to know

Chicago Luxury Homes: The ones that lost thier homes and didn't realize that they participated in bank fraud.

Mark Jacobs: Great Post

M a r l o w ' s i t e m s

My name is not Mauritz
from growabrain

If You Want to Close Deals,
Force Registration
from BloodhoundBlog

Northwest Film Forum raises
\$44,000 in support drive
from CHS Capitol Hill
Seattle capitolhillseattle.com

Bluebird Homemade Ice
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from CHS Capitol Hill
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Does God Hate The
Christian Pavilion?
from Vintage Seattle

Coffin sofa
from Boing Boing

The Sunset Magazine
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from Inhabitat - Green
Design Will Save the World

Müvbox Fast Food Shipping

not to defend this company at all, I'm just thinking that there's a grain of truth in there somewhere, that some of Hellickson's actions could have been misconstrued by angry and desperate underwater homesellers.

But that aside, his [website](#) and [radio ads](#) were very deceptive and dishonest. He claimed to be the #1 agent in Washington, Oregon and Hawaii, which I knew was not true. Turns out he wasn't even licensed in Oregon or Hawaii. And he's certainly not the #1 agent in Washington State.

If you [listened to the radio ad](#), he also has Glenn Beck claim on his behalf that he spent more than \$500,000.00 in advertising and marketing ("More than 99% of what other real estate agents earn!") and that his website attracted over 600 buyers per week.

Baloney, of course, all of it. Lies and more lies, from the mouth of Glenn Beck.

It's interesting to note that one of the charges against Hellickson is that he intentionally underpriced homes, listed them and lowered the prices of homes for significantly less than what a bank would accept in a short sale situation. Why did he do this? I am guessing he did this in order to advertise these screaming deals and attract buyers to call his brokerage. 600 calls a week as he claims in his radio ad? Hardly. But if he got 60, that's still a lot.

At the high point, he had as many as 400 listings at a time, way too many listings to service personally and ultimately as we know, real estate sales is a personal service business. Buyers and sellers fell through the cracks, phone calls went unanswered, offers went unrepresented and sellers went unrepresented. Lives were ultimately ruined on both sides.

Though Glenn Beck lost about 80 advertisers since he called President Obama a "racist" who has a "deep-seated hatred of white people" [he still has a few advertisers left](#). Do I smell a boycott?

Photos of Glenn Beck's house for sale.

Related: [Rush Limbaugh's NY Penthouse for Sale](#)

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Mon 16
Aug
2010

**A l t e r n a t i v e c o o k i n g
e s t a t e p r o f e s s i o n a l**

Posted by Marlow Harris under [Food](#), [Good Ideas](#)

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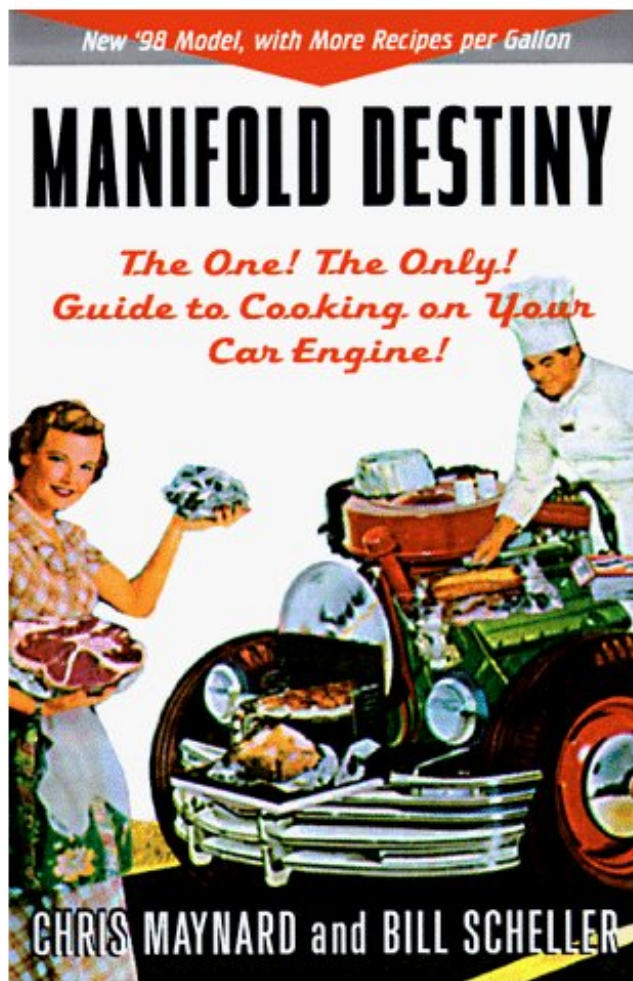
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It's going to be a hot day. You might have been showing houses to a difficult client or put out fires for a challenging escrow. You know you're not going to want to go home and turn on the oven to cook. Make that hot car do double-duty.

Some chicken or salmon, maybe a few onions and peppers, wrap in foil, lodge on a flat service over the engine, perhaps around the valves. Use a clamp if you need to. A 30-45 minute drive oughta do it.

Here are step-by-step instructions: [Cooking in your car by Instructables](#)

A car's interior can get as high as 160 degrees. [You can bake cookies.](#)



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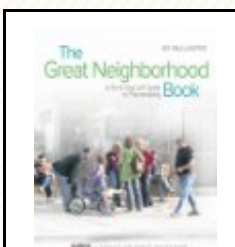


Wed 28
Jul 2010

W h a t B i l l G a t e s s a i

Posted by Marlow Harris under [Books](#), [Real Estate](#)

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[The Great Neighborhood Book](#)

Jay Walljasper, Pr...

[Best Price \\$11.49](#)

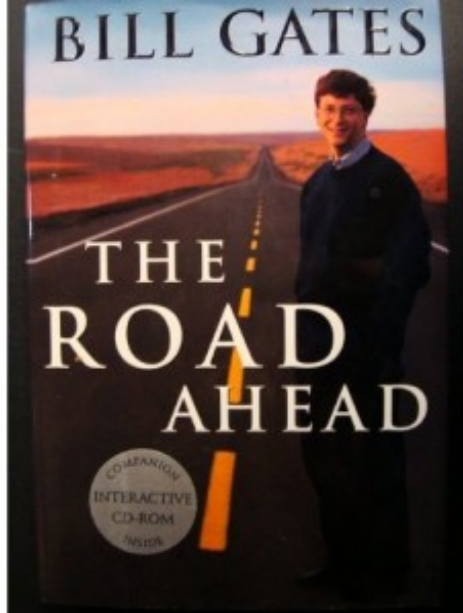
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In his book entitled [The Road Ahead](#), published in 1995, Bill Gates said about finding homes for sale on the Internet:

"If you put your home on the market, you will be able to describe it fully and include photographs, video, floor plans, tax records, utility and repair bills, even a little mood music. The chances that a potential buyer for your house will see your ad are improved because the information highway will make it easy for anyone to look it up. The whole system of real estate agencies and commissions may be changed by the principals having direct access to so much information.

At first on-line classified ads won't be very attractive, because not many people will be using them. But then word of mouth by a few satisfied customers will entice more and more users to the service.

There will be a positive feedback loop created as more sellers attract more buyers and vice versa. When a critical mass is achieved, which might be only a year or two after the service is first offered, the information highway's classified advertising service will be transformed from a curiosity to the primary way private sellers and buyers get together." (pg 173)

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Wed 9
Jun
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L e a r n i n g a b o u t h o m e
c h i l d ' s p l a y

Posted by Marlow Harris under [Education](#), [Real Estate](#)

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[Emerging Real Estate Markets](#)

David Lindahl

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Advanced Access
bad real estate business
models

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Mon 26
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L i g h t a c o m m o d i t y ?

Posted by Marlow Harris under [News & Media](#), [Real Estate](#)

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Crappy condos in Seattle
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Real Estate

real estate bar camp
Real estate lawsuits
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A FIELD GUIDE TO



I have an unusual listing for sale, it's an American Institute of Architects-award winner and was featured in Pacific NW Magazine, so I'm excited about the property and wanted to share the details.

I just did an interview with NPR and it's featured on their website. There's a short article about light and how it affects Seattle home prices. You can [read the interview on the NPR website](#), or you can listen to the Podcast and my interview starts at minute 10.00. It's on the local channel KUOW. It's always so weird to hear yourself on the radio. Why do I sound like Minnie Mouse?

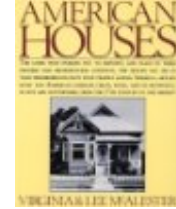
I also did an interview for the television show "What You Get For The Money" on HGTV. You can [watch the clip on YouTube](#) and have a laugh.

And in case you're particularly intrigued about this home, you can view the website here: <http://BarclayCourt.SeattleDreamHomes.com>

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[A Field Guide to American Houses](#)

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Mon 12
Apr
2010

B u y i n g a h o u s e w i t h

Posted by Marlow Harris under [Music](#), [Real Estate](#)

[\[5\] Comments](#)

Buzz Osborne wastes an unidentified real estate agent's time in this amusing little video. Agent to Buzz: "Go back to Seattle!"

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Wed 10
Mar
2010

O n e m o r e r e a s o n t o

Posted by Marlow Harris under [Popular Culture](#), [Real Estate](#)

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Douglas Farr

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Boing Boing writes of a survey of the 1.9 million accounts on [AshleyMadison.com](#), a dating site for people looking to cheat on their spouses, and come up with a list of the most would-be infidelitous.

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Thu 4
Mar
2010

A s r e c o m m e n d e d b y

Posted by Marlow Harris under [Politics](#), [Popular Culture](#), [Real Estate](#)
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M o n t h l y

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Transcribed from the radio and the [Hellickson website](#):

“Hi, it’s Glenn Beck. You probably know how I feel about real estate. I have too many family and friends who have lost their savings, college fund, retirement money, even their own home. But here’s the thing. It doesn’t have to end that way, because not all Realtors are created equal. There are some who put a sign in some yard, put your home on some endless list and then cross their fingers.

But then there are others that go another way. I’m talking about real estate agents like Michael Hellickson.”

You can hear the [entire transcript](#) of the Glenn Beck ad on the [Hellickson website](#).

What kind of a company is Hellickson?

I would love to tell you, but I’ve been censored by the Northwest Multiple Listing Service. I noted the rule-breaking and fines that this company has received over the last few years and received a request that I remove this information from my website.

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Wed 24
Feb
2010

A p u l s e , a p a s s i n g

Posted by Marlow Harris under [Real Estate](#)

[\[18\] Comments](#)

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September 2006 (15)
August 2006 (7)
July 2006 (11)
June 2006 (14)
May 2006 (17)
April 2006 (8)
March 2006 (19)
February 2006 (18)
January 2006 (17)
December 2005 (11)
November 2005 (3)
October 2005 (4)
September 2005 (4)
August 2005 (2)
July 2005 (4)
June 2005 (3)
May 2005 (2)
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October 2004 (1)
August 2003 (1)

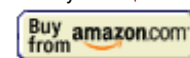


[Maverick Real Estate Investing](#)

Steve Bergsman

[Best Price \\$3.47](#)

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Marc Davison on the 1000 Watt blog recently wrote an article entitled "A pulse, a passing grade and a business card: raising the bar on real estate agent qualifications", imploring brokerages to raise their hiring standards.

I'm really torn about this idea. On the one hand, I would love to raise the professionalism of my chosen career. On the other hand, I love the idea that for someone who has common sense and wants to work hard, the sky's the limit. It's one of the few jobs a woman can do while raising children, it's schedule is very adaptable. It's also a great 2nd career for many people. Why should we look down our noses on those without college degrees or make it again another job that requires a degree, when it really is not necessary.

Neither Air Traffic Controllers nor Nuclear power reactor operators nor commercial pilots (all life-or-death/serious jobs) need a college degree.... why should this one? The definition of a professional is a prescribed course of education, a code or set of rules and regulations, and membership in a professional organization, and membership in the National Association of Realtors fulfills these requirements to raise real estate agents to the level of a professional. Why put a college degree on that requirement, too?

The reality, however, is that many Realtors have college degrees. But you can't teach common sense and you can't teach someone to be clever.

According to the NAR, Realtors are well-educated, with 44 percent holding at least a bachelor's degree, which is about double the national average of degree holders in the U.S.. They are active in the political process - 95 percent are registered to vote; 91 percent voted in the last national election and 81 percent voted in the last local election.

In addition, many Realtors hold at least one professional designation, with the most popular being GRI (Graduate, REALTOR® Institute), held by 19 percent of respondents; ABR® (Accredited Buyer Representative®), 14 percent; and CRS® (Certified Residential Specialist®), 10 percent. Smaller percentages hold one of 14 other designations.

In addition, twelve percent belong to the Council of Residential Specialists, 11 percent are members of the Real Estate Buyer's Agent Council, 5 percent the Women's Council of Realtors and 3 percent the Council of Real Estate Brokerage Managers; smaller percentages belong to five other affiliates.

Why all this lamenting about lack of professionalism? It seems to me that there are plenty of folks working hard to take continuing education classes after they get their license.

Yes, some agents and Realtors act unprofessionally. Not sure how to stop that. I can only hope they fail miserably and go back to practicing law or whatever else they were doing prior to becoming Realtors, sales agents and real estate brokers.

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2010

B a n k o f A m e r i c a s e i

Posted by Marlow Harris under Real Estate

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Unbelievable story out of Florida, about BOA seizing the wrong house in a foreclosure. These poor homeowners weren't even Bank of America customers, as they had paid cash for their home.

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Feb
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Posted by Marlow Harris under [Real Estate](#)
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**Mon 1
Feb
2010**

O w n e r w i l l c a r r y c o p r o p e r t y

Posted by Marlow Harris under [Real Estate](#), [Unusual Homes](#)

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A quick four-hour drive east of Seattle, a very unique property for sale on 57 acres. \$3.9M with \$300K down, balance at 7% interest only with a balloon in 3 years.

Must submit offer with \$10,000 earnest money deposit into escrow subject to inspection. There are no tours so, luckily, [there are photos](#).

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**Wed 27
Jan
2010**

C u t o f f y o u r n o s e t o

Posted by Marlow Harris under [Popular Culture](#), [video](#)

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Tue 26
Jan
2010

" R e a l E s t a t e " i s i n

Posted by Marlow Harris under [Real Estate](#)

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"Real Estate" is in bad shape these days, originally uploaded by Frank Synopsis.

Here's a photo submitted from my friend "Frank Synopsis". Thanks for the pep talk, Frank!

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